



Industry Consulting Service

Make Your Business Better...

[Industry Consulting Service]

Contents

Industry Consulting Service (ICS) Company Overview

Why Choose ICS?

Our Awards and Achievements

Our Services and Clients

Our Expertise

Technical Skills

Select Projects

Client References

Global Locations

[ICS – Industry Consulting Service]

ICS was founded in 2008, and since then we have been working exclusively with MS Dynamics AX solution and related technology stack.

More than 40 customers in over 15 countries worldwide have already taken benefit from our high professional knowledge, individual approach and efficient work. We are continually expanding our client base from year to year with successful projects.



- Founded in 2008
- HQ in Vilnius, Lithuania
- Development Center in Minsk, Belarus
- 40+ senior AX developers and consultants
- All employees are MS Certified Professionals
- 70+ projects delivered worldwide

[Why Choose ICS?]

ICS offers a complete suite of MS Dynamics AX services to help our clients accelerate their business performance, improve their bottom line and enable them to manage their businesses more effectively.



Implementation of best practices

We are a Microsoft Partner and have been implementing, customizing, integrating, and upgrading Dynamics AX for over a decade now



Adaptability and flexibility

We develop AX solutions that are flexible enough to help you meet the changing business scenarios



Resource expertise

We have Dynamics AX certified resources who have executed multiple projects across various industry sectors



High Customer Satisfaction

Our uncompromising efforts and dedication to quality, flexibility, and efficiency have brought considerable returns for dozens of businesses worldwide.

[Our Awards and Achievements]

ICS is constantly ranked among the top ERP development and consulting companies globally by Clutch.co, an independent US-based research agency.

Based on reviews from our clients, our industry knowledge and expertise, and the ability to deliver high-quality services, ICS has been included in the following ratings:

- ✓ Top IT Outsourcing Companies in Lithuania (2018),
- ✓ Top B2B Service Providers in Belarus (2018),
- ✓ Global Top 25 ERP Consulting Companies (2018), and
- ✓ Global Top 10 Microsoft Dynamics ERP Consultants (2019).



In April 2019, ICS officially became a resident of the Hi-Tech Park Belarus (HTP), one of the leading IT clusters in Central and Eastern Europe.

[ICS – Services]

Our services to **Microsoft Partners**:

			
<p>[Development outsourcing]</p> <p>based on partner's Functional Designs</p>	<p>[Consulting outsourcing]</p> <p>on business process of any complexity</p>	<p>[Team outsourcing]</p> <p>comprised of developers and consultants</p>	<p>[Project management]</p> <p>with wide experience in running projects</p>

ICS prides itself on being a Dynamics AX development and consulting powerhouse helping its partners in those situations when a niche expertise is required that is not available in-house or when extra resources are needed to deliver a project successfully and on time.

[Our Partners]



[ICS – Services]

Our services to **End Customers:**



[Implementation from scratch]

of a business process of any complexity



[Business analysis]

and business formalization of organization



[Development]

of any complexity and in time



[Project management]

by skilled professionals

ICS offers a full range of services for implementing and supporting enterprise Dynamics AX solutions. However, you can also order any of our services separately. Regardless of the type of services ordered, you will enjoy high team performance and the exceptional quality of our work.

[Our End Customers]



STALOGISTIC













sapa:



MILAVITSA



[Our Expertise]

<p>[Finance management]</p> 	<p>[Project management]</p> 	<p>[Business analysis and reporting]</p> 	<p>[Warehouse management]</p> 
<p>[Personnel management]</p> 	<p>[Production]</p> 	<p>[Transportation management]</p> 	<p>[Systems integration]</p> 
<p>[Sales and marketing]</p> 	<p>[Version updates]</p> 	<p>[Online office]</p> 	<p>[Retail sales]</p> 

[Technical Skills]

- ✓ Real experience with different versions of AX starting from AX 2.5 to D365FO;
- ✓ Integration using AIF, web-services, file-adapters, middle DB;
- ✓ DMF;
- ✓ AX Workflow;
- ✓ SSRS;
- ✓ CRM and Power BI;
- ✓ Web-portal and Enterprise-portal;
- ✓ Web and mobile development;
- ✓ Performance improvements;
- ✓ Code and data upgrade.

[Select Projects]



Founded in 2004, **S-Form** is one of the most successful upholstered furniture manufacturers and exporters in Lithuania. With a turnover of 12 million Euros and over 300 employees, the company makes high quality furniture for world famous companies in Germany and Italy. The production area covers about 14,000 sq.m.



COMPLETED TASKS

- ❖ Integration to import customer orders from external sources
- ❖ Configuration of furniture sets
- ❖ Setting up production planning processes according to various schemes (Make2Order, Make2Stock)
- ❖ Material requirements calculation
- ❖ Setting up work processes with a barcode scanner in production workshops
- ❖ Application of barcode scanner during selection and shipment of products
- ❖ Delivery scheduling

AX version: AX 2012 R3

[Select Projects]



CJ ICM Logistics (formerly **Ibrakom**) is considered the leading regional logistics company in the CIS and the Middle East. The company provides the following services: air freight, sea freight, multimodal transportation, road and railway logistics, heavy lift and engineering, project logistics, and oil and gas logistics.



COMPLETED TASKS

- ❖ Organization of financial consolidation of data of an international holding group (about 15 companies)
- ❖ Development of various types of financial statements
- ❖ Workflow implementation
- ❖ Creation of new legal entities, import of primary balances, their integration into the existing architecture
- ❖ Implementation of the process of generating reminder letters to clients in various legal entities
- ❖ Technical support

AX version: AX 2012 R3

[Select Projects]



NORMA Group is a global market leader in joining-technology products in the clamp, connect and fluid categories. Employing over 8,000 staff, the Group has a global network of manufacturing facilities and numerous sales and distribution sites across Europe, the Americas and Asia.

The company's products are used in industries such as automotive, construction, aviation and shipping, as well as in cooling systems, hoses, water pipes, etc. The company has over 10,000 customers in more than 100 countries.



COMPLETED TASKS

- ❖ Implementation of WHS module for inventory control
- ❖ Integration with ProSeS' Manufacturing Execution System (MES) system
- ❖ EDI integrations
- ❖ Intercompany orders
- ❖ Technical support

AX version: AX 2012 R3

[Select Projects]

sapa:



Sapa Group (now **Hydro Extruded Solutions**) was the world's largest aluminium extrusion-based solutions company. In 2017 Hydro ASA acquired Sapa becoming a fully integrated aluminum producer, from bauxite mining and power generation to the production of primary and recycled aluminium, and rolled and extruded products.



The implementation of Dynamics AX was carried out in more than 15 branches of the company and helped to cover the business requirements for financial and management accounting.

COMPLETED TASKS

- ❖ Organization of financial and management accounting
- ❖ Development of a plugin over a standard solution for managing metallurgical company's operations
- ❖ Implementation of WHS solutions for inventory control
- ❖ Implementation of a full configuration of MRP and CRP modules and their modification according to possible business models
- ❖ Cost/Revenue split
- ❖ Demand forecasting & capacity planning with a planning horizon of up to 1 year
- ❖ Intercompany orders
- ❖ Integrations (EDI, DWH, MES, Web, etc.)
- ❖ Technical support

AX version: AX 2012 R3

[Client References]

“ We have been working with ICS for many years while expanding our ERP system, Microsoft Axapta. ICS fully understood our targets and business needs, which led to a very efficient and fluid workflow. Our communication was clear and quick, so we had no misunderstandings. They never forgot tasks, kept in touch via email and Skype, and managed the project well. We achieved great results together! ”

— Business Development Manager,
BGM Blaha Gartenmöbel

“ We needed reliable, flexible, hard working professionals that could support our project remotely and on-site. ICS kept all of our deadlines, the quality was excellent, and their readiness to react in the face of new requirements or unexpected issues was instantaneous. This clearly describes why we’ve been working with them for years. ”

— Head of Application Technical Services,
Norsk Hydro



Read our reviews on **Clutch** 

[Global Locations]

**Head Office:**

4 J. Savickio St.,
Vilnius, Lithuania
www.ic-service.net

**Development Centre:**

28 A. Shemesha St.,
Minsk, Belarus
www.ic-service.by

Contact Details:**Maxim Lyashko**

VP Global Partnerships &
Business Development

 +375 29 322 0653

 +44 118 328 3360

 max.lyashko

 max@ic-service.by